



METAMIND
Training Coaching Institute

80%
Praktek
20%
Teori

One Day Workshop!

“How to Win People's Heart and Mind in Selling”

People buy not because of **WHAT** but **WHY**.

Do You have a big **WHY** to sell?

Do You know **HOW TO CREATE** a big why in selling?

Fasilitator :



Mr. Basian Tjong

Executive & Business Coach,

who has started the professional coach since 2008.

He has extensive experiences in business for 25 years.

MATERI :

- Sales MINDSET
- Relationship Selling
- Networking Skill
- Create a Powerful Intro
- Probing Skill
- What To Do After Sales

Lokasi : Rumah METAMIND

Durasi : 1 hari (08.30 - 16.00)

PT. METAMIND Tata Cendekia

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